

Work Sheet #1

Class – IX

Subject – Business

Teacher – Md. Jayeed Hossain (Senior School, Uttara)

Md. Sajeed Hossain (Senior School, Gulshan)

- 1 What is meant by the term ‘tariff’? [2]
2. Suggest **two** practices that consumer legislation might attempt to prevent [2]
3. What is meant by external factors? [2]
4. Discuss how political factors can affect business decisions. [4]
5. Explain any **three** reasons for business failure? [6]
6. Define the term ‘training’. [2]
7. Discuss any **two** differences between on-the-job training and off-the-job-training. [4]
8. Discuss any **three** benefits of training for employees. [6]

Work Sheet #2

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Md. Sajeed Hossain (Senior School, Gulshan)**

Skyscanner is a travel comparison website with offices in Edinburgh, Singapore, Beijing and Barcelona. The company's 500 employees said they are happy at work in 2016. High performing staff can choose to spend 30 days every two years in one of its offices around the world. Employees can also request to work from their country of origin for three weeks each year as part of Skyscanner's culture of trusting people to give their all. Staff appears to be well motivated and only 10 percent of the workforce left voluntarily in 2015.

1. Define the term 'Fringe Benefit'. [1]
2. Outline one reason why motivation in the workplace is important. [2]
3. Outline one legal control over employment that may affect Skyscanner. [2]

Skyscanner advertises jobs online.

4. Analyze the benefits to Skyscanner to advertising jobs online. [6]

Work Sheet #3

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Ismail Omar, a sole trader, owns a retail outlet in a shopping mall in Bahrain. He sells jewellery that he imports from overseas. In 2014, the business was struggling to survive owing to strong competition from retailers inside the mall. However, one of his main rivals closed down in 2015 and now his business is increasing its sales.

1. State one non-financial aim of a business. [1]
2. State one way of measuring the success of a business. [1]
3. Explain one way in which a fall in the exchange rate might affect a business. [3]
4. Explain one disadvantage of operating as a sole trader. [3]

Ismail read in a newspaper that interest rates in Bahrain were likely to rise in 2017.

5. Explain one possible effect on a business of an increase in interest rates. [3]

Work Sheet #4

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1. Define the term 'Motivation'. [2]
2. Write a short note on "Training in Health and Safety". [2]
3. Name the different stages of 'Maslow's hierarchy of needs'. [6]
4. Describe any **three** of nonfinancial motivational factor. [6]