

COMMERCE WORKSHEET-1 Day 1
CLASS-IX, UNIT: 7(International Trade)

Learning Links:<https://www.youtube.com/watch?v=B3TtjCJv91k&list=PLGRG6Dk7lyZ5XlnQGkqOGEDYs7fOX3eEw>

1. The following table shows the balance of payments for three countries. All three countries specialise in the production of specific products.

Balance of payments figures (£ million)			
	Country 1	Country 2	Country 3
Visible Trade: Exports	6 388	7 276	3 795
Imports	5 394	6 847	4 359
Visible Trade Balance			
Invisible Balance	425	329	1 817
Current Balance			

Study the table, and answer the questions that follow.

- (a) (i) Which country sells the most goods abroad?

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- (ii) Which country has the best invisible balance?

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- (iii) Which country has the best trade balance?

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- (iv) Which country has the most favourable balance of payments?

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- (b) Using examples, explain the difference between visible trade and invisible trade.

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COMMERCE WORKSHEET-1 Day 2
CLASS-IX, UNIT: 7(International Trade)

Learning Links:<https://www.youtube.com/watch?v=B3TtjCjv91k&list=PLGRG6Dk7lyZ5XlnQGkqOGEDYs7fOX3eEw>

1(a) What effects will the imposition of a tariff on food have on:

(i) the import of food into a country

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(ii) domestic food industries within a country?

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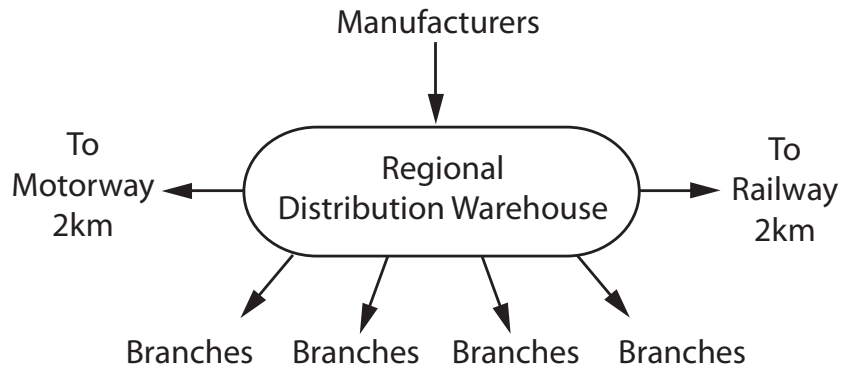
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COMMERCE WORKSHEET-2 Day 1

CLASS-IX, UNIT: 11(Warehousing)

Learning Links:https://i.ytimg.com/an_webp/Bvgv9tSXePI/mqdefault_6s.webp?du=3000&sqp=CM7chvQF&rs=AOOn4CLAISity1dP2hursFGSUI7N5WUULzA

1. Study the diagram below and then answer the questions that follow.



(a) Outline why regional distribution warehouses are situated near transport links, as shown in the diagram.

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(b) Explain why regional distribution warehouses are important to some businesses.

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COMMERCE WORKSHEET-2 Day 2
CLASS-IX, UNIT: 11(Warehousing)

Learning Links:https://i.ytimg.com/an_webp/Bvgv9tSXePI/mqdefault_6s.webp?du=3000&sqp=CM7chvQF&rs=AOn4CLAlSIty1dP2hursFGSUI7N5WUULzA

(c) Analyse how warehousing will:

(i) stabilise the price of goods

(ii) aid seasonal production.

COMMERCEWORKSHEET-3 Day- 1
CLASS-IX, UNIT: 9(Communication)

Learning Links:<https://www.youtube.com/watch?v=oQ60H-sCE3s>

1. A cricket club has recently been promoted to a premier league. The cricket club is enjoying higher attendance figures and is planning an overseas tour to Australia next year. It uses a variety of spoken and written communication in its operations. Increasingly, it is making use of email and video conferencing in order to make its communications more effective.

- (a) (i) Give **two** examples of spoken communication which might be used by the cricket club.

1

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The cricket club has recently signed a new overseas professional bowler.

- (ii) Why might letters have been used during these negotiations rather than other forms of communication?

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COMMERCEWORKSHEET-3 Day- 2 CLASS-IX,
UNIT: 8,9(Communication & Advertising, Retail
Trade)

Learning Links:<https://www.youtube.com/watch?v=oQ60H-sCE3s>

1 Using an example in each case, define:

(a) informative advertising

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(b) persuasive advertising

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2 Methods of communications can be divided into spoken and written.

For each method of communication, identify whether it is either spoken or written by putting a cross ☒ in the correct box below.

Method	Spoken	Written
(i) Fax	<input type="checkbox"/>	<input type="checkbox"/>
(ii) Radio	<input type="checkbox"/>	<input type="checkbox"/>
(iii) Teletext	<input type="checkbox"/>	<input type="checkbox"/>
(iv) Videoconferencing	<input type="checkbox"/>	<input type="checkbox"/>

3 What is meant by 'Terms 5%, 7 days' when shown on an invoice?

4 Give two reasons why businesses use trade fairs and exhibitions.

1

2

5 Give **two** reasons why retailers offer after-sales service to their customers.

1

2
